



# Investor Conference 2022/Q3

## Disclaimer

---

This document and relevant information may contain certain forward-looking statements that are inherently subject to risks and uncertainties, including but not limited to market risks, supply chain risks, market demand, product competition, other risks and etc. Actual results may differ materially from those contained in the forward-looking statements.

Any business outlook or forward-looking statement hereof reflects the Company's estimates and expectations as of now. Except otherwise required by law, we undertake no obligation to update any forward-looking statement.

# Financial Results



# Performance- Income Statement

(NTD in thousands)

	3Q22		2Q22		3Q21		QoQ	YoY
<b>Net Revenue</b>	1,337,397	100%	1,439,749	100%	1,786,073	100%	-7.1%	-25.1%
<b>Gross Margin</b>	682,654	51%	764,337	53%	976,361	55%	-10.7%	-30.1%
<b>Operating expenses</b>	(354,329)	-26%	(363,717)	-25%	(330,477)	-19%	-2.6%	7.2%
<b>Operating Margin</b>	328,325	25%	400,620	28%	645,884	36%	-18.0%	-49.2%
<b>Non-operating income and expenses</b>	490,049	37%	425,924	30%	477,470	27%	15.1%	2.6%
<b>Profit before income tax</b>	818,374	62%	826,544	57%	1,123,354	63%	-1.0%	-27.1%
<b>Income tax expense</b>	(74,078)	-6%	(117,398)	-8%	(117,975)	-7%		
<b>Net income</b>	744,296	56%	709,146	49%	1,005,379	56%	5.0%	-26.0%
<b>Earnings per share(NT\$ , Basic)</b>	\$ 10.76		\$ 10.26		\$ 14.55			

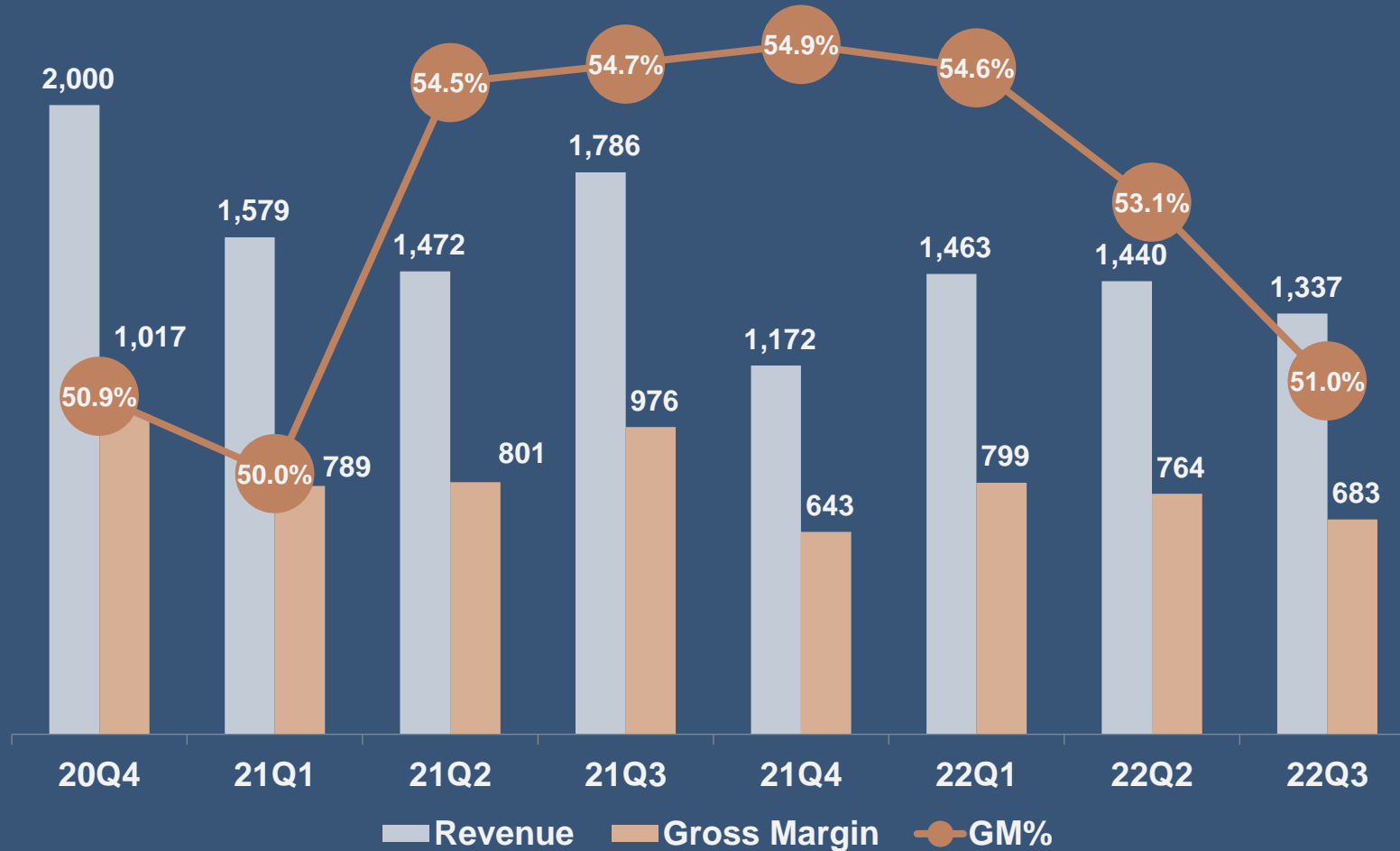
# Performance-Key Balance Sheets Items

(NTD in thousands)

	2020/12/31		2021/12/31		2022/6/30		2022/9/30	
	Amount	%	Amount	%	Amount	%	Amount	%
Cash and Cash Equivalents	2,824,720	18%	2,344,369	13%	1,862,536	10%	<b>1,946,189</b>	<b>11%</b>
Account Receivable	416,206	3%	534,932	3%	924,458	5%	<b>712,903</b>	<b>4%</b>
Inventory	1,048,304	7%	1,413,571	8%	1,484,347	8%	<b>1,427,681</b>	<b>8%</b>
Total Assets	15,690,529	100%	17,934,809	100%	18,906,947	100%	<b>17,959,118</b>	<b>100%</b>
Liability	1,588,952	10%	1,652,191	9%	3,801,085	20%	<b>2,374,713</b>	<b>13%</b>
Shareholders' Equity	14,101,577	90%	16,282,618	91%	15,105,862	80%	<b>15,584,405</b>	<b>87%</b>

# Performance-Revenue and Gross Margin

(NTD in thousands)



# Revenue Breakdown

---

% of Total Revenue	2020	2021	22Q1	22Q2	22Q3
High speed interface controller	~85%	~75%	70%~75%	75%~80%	80%~85%
High speed device controller and others	~15%	~25%	25%~30%	20%~25%	15%~20%
Total	100%	100%	100%	100%	100%

**Thank You**